

CUSTOMER STORY

From Overwhelmed IT to Confident Security

Under 4 hours

Mean time to respond

A major U.S. marine terminal operator needed a cyber partner who understood maritime operations and strict government regulations. Since 2020, UltraViolet Cyber's Managed SOC and Dedicated Defense services have strengthened the company's program, contained a costly incident in week one, and given leadership confidence reporting to its parent company.

INDUSTRY

Maritime Transportation
and Logistics

SIZE

501–1,000 employees

ENVIRONMENT

SentinelOne

SERVICES

Managed SOC, Dedicated
Defense

— THE CHALLENGE

The company's small IT team had limited cybersecurity resources and was using Rapid7 without hands-on help navigating strict government regulations. Leadership recognized their program needed to mature into something guided by real expertise, not just a tool.

— THE ENGAGEMENT

UltraViolet Cyber delivers Managed SOC and Dedicated Defense services, with weekly, monthly, and quarterly meetings. The team is guiding the company through a NIST assessment and helping it meet expanding government requirements, while building an incident-response plan tailored to its operations.

— THE RESULTS & IMPACT

Days into the engagement, an incident hit. UltraViolet contained it to a handful of systems, protecting operations with up to \$70,000 an hour at risk. UltraViolet Cyber supports incident response, helped the company move off Rapid7 to SentinelOne, and gives the team the information needed to report to its parent company with confidence.

CUSTOMER IMPACT

15 minutes

Average alert acknowledgment
time reduced from approximately
30 minutes.

\$70K/hr at risk

Revenue exposure protected
during a security incident in week
one of the engagement, keeping
wider operations running.

"What I value most about working with UltraViolet Cyber is that they genuinely know our company. When an incident happens, they respond immediately. There's no learning curve, because they've been embedded in our environment since 2020. That depth of familiarity is exactly why we trust their guidance." - CIO, Maritime Transportation and Logistics Company

Continuously Assess. Consistently Defend.

Get a SOC that learns your environment.

[View Managed SOC
Services](#)